



# Summary: Crucial Conversations: Tools for Talking When the Stakes are High

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Summary: Crucial Conversations, Tools for Talking When the Stakes are High by Kerry Patterson & Joseph Grenny. If you are looking for a full copy of this outstanding book, this can be found back on the Amazon search page.

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- An overview of the entire book
- Key takeaways from the book
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## **A preview:**

A crucial conversation is one that takes place between two or more people wherein stakes are high, opinions may vary, and emotions run strong.

For example, you might be meeting with co-workers who are attempting to select a new marketing strategy. Perhaps you have different goals than your co-workers, or you all know that your company will not reach its annual goals this year.

Or you might be speaking to your boss about getting a promotion. Your boss thinks you are not ready for that promotion, yet you think that you are.

Or you might be having a casual discussion with your spouse, and suddenly your spouse brings up an ugly incident from the day before.

The thing that makes each of these conversations a crucial one is because the results of the discussion could greatly impact your quality of life. In each of the cases above, there is some part of your daily routine that could be changed for better or worse.

If you are given the tools to handle crucial conversations, you can hold these difficult conversations with nearly anyone on any topic...

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