

Own the Room: Business Presentations that Persuade, Engage, and Get Results

David Booth, Deborah Shames, Peter Desberg

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Research shows a memorable presentation is a combination of stirring your audience's emotions while appealing to its intellect. This team of authors has developed techniques that tap into the persuasive, expressive aspects of presentations-employed over the past ten years by Fortune 500 companies such as TD Ameritrade, Mattel, Fisher-Price, Merrill Lynch, Siemens, and Pfizer.

This effective method brings you:

- An award-winning actor who applies performance techniques from the stage to engage and move an audience
- A television and film director who demonstrates how to craft and deliver your message with authority, credibility, and authenticity
- A psychologist who specializes in memory and stage fright and reveals how to overcome fear and activate an audience's attention and memory

Own the Room is written by a unique set of authors with the expertise perfect for creating vivid narratives. Own the Room shares how to excite your audience's emotions and intellect. And Own the Room will give you a communication toolkit to make any presentation lively, compelling, and memorable.



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