



The "How To" Grants Manual: Successful Grantseeking Techniques for Obtaining Public and Private Grants (The ACE Series on Higher Education)

David G. Bauer

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The sixth edition of this essential guide was created for both novice grantseekers who need instruction on how to begin the process, and seasoned grantseekers who want to learn new techniques to save time and increase success. Revisions and additions reflect the enormous changes and challenges that have occurred in the grants marketplace since the fourth edition was published in 1999. The exhibits and tables have been updated to reflect advances in technology and computer usage.

Over half of the book is new to enhance the reader's ability to compete in the current grants marketplace and to avoid the failure and wasted time of proposal rejection. Included are a historical perspective of the grants marketplace and insight on what to expect in the next few years. This edition also offers concepts that were not included in previous editions. These concepts arose from advances in technology and the growing desire of grantors to fund consortia that hold the promise of new and different interdisciplinary opportunities, while also providing for cost efficiency through the sharing of resources.

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